

# 2018 annual report



# welcome



I can hardly believe just how much we have accomplished together in the past 12 months—**thank you** for being an active partner in helping us to provide life-enhancing programs and services to nearly 500 adults with developmental or other intellectual disabilities in our community.

You may have heard about the recent regulatory changes in our industry, which required a complete shift in the way we help our participants. Ironically, some of the skills we teach participants are to adapt to the environment and be flexible to change. To *'practice what we preach'*, we embraced these required changes and used this opportunity to completely audit our programs to determine how we can do a better job!

Led by our values and in partnership with important members of our community, *such as yourself*, we developed our groundbreaking, new training philosophy, which allows us to offer programs that make a life-changing impact on participants, improve their physical and overall sense of well-being, and remove barriers to employment.

Because of our rich history of developing and launching innovative services to bridge the gap in opportunities for our participants—in the last year, we have replaced the Work Activity Program with the LIFE Training Activity Program (TAP) and Community Employment Services (CES), invested \$621,780 in the nearly-completed construction of our open-air classrooms as well as purchasing vehicles and equipment for our three-person work crews. We've already seen some terrific results too—**95% of our TAP and CES participants have maintained employment for six months or longer!** There is still much to do, but our continued success fuels our drive to complete our transformation.

And we certainly don't do this important work alone. We are so grateful to **YOU** and to so many other hardworking individuals, foundations and corporations who supported us through another year of growth and change. We accomplished so much together—THANK YOU!

**But our work is never done!** Our story is on-going, and as long as our participants want success in life and work—we will continue to invest in people of all abilities to provide them with meaningful services and programs, so they may be empowered to find new opportunities and reach their full potential.

In the coming 12 months, I look forward to seeing how these changes increase each participant's own success and how it will impact each of their stories. I hope you'll join me at one of our special events or by taking a tour of our facility!

Michael Galliano  
President & CEO

# who we are

## mission

The mission of My Day Counts is to *train people with developmental and other intellectual disabilities for success in life and work.*

## vision

We invest in people of all abilities providing meaningful services and programs, so they may be empowered to find new opportunities and reach their full potential.

## values

We stand on a rich history of service to people with intellectual and other developmental disabilities. Guided by our core values and in partnership with our community and likeminded individuals, we are driven to be progressive and perform our duties to successfully improve the lives of the people we are so privileged to serve.

## board of directors

Gary Heath, *Chairman*  
Diane Hays-Hoag, *Vice Chairman*  
John Stanton, *Secretary*  
Dr. Chris McLean, *Treasurer*

Michael Galliano, *President & CEO*  
Sherry Cain  
Larry Eisele  
Liz Halahan

Larry LeDoux  
Ward Smith  
Larry Wessel  
Sandy Wessel

## finances

### ASSETS & LIABILITIES (unaudited figures)

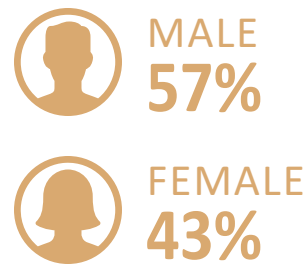
CURRENT ASSETS	\$4,484,834	CURRENT LIABILITIES	\$768,822
OTHER ASSETS	\$359,708	LONG-TERM DEBT/OTHER LIAB.	\$2,152,631
PROPERTY & EQUIPMENT	\$4,766,496	UNRESTRICTED NET ASSETS	\$6,689,585
<b>TOTAL ASSETS</b>	<b>\$9,611,038</b>	<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$9,611,038</b>

# impact

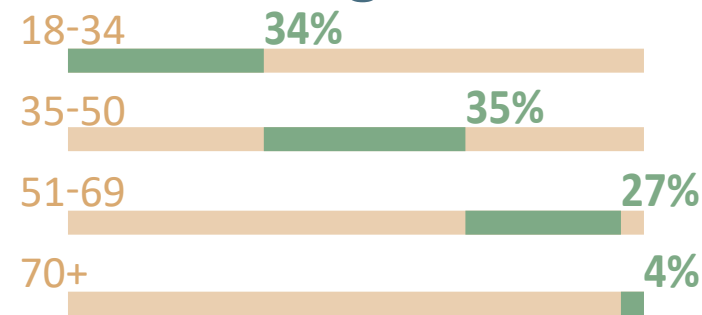
# thank you

## 438 participants

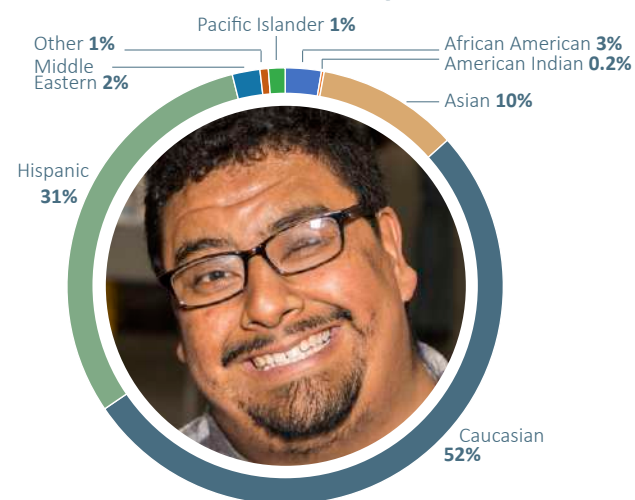
### gender



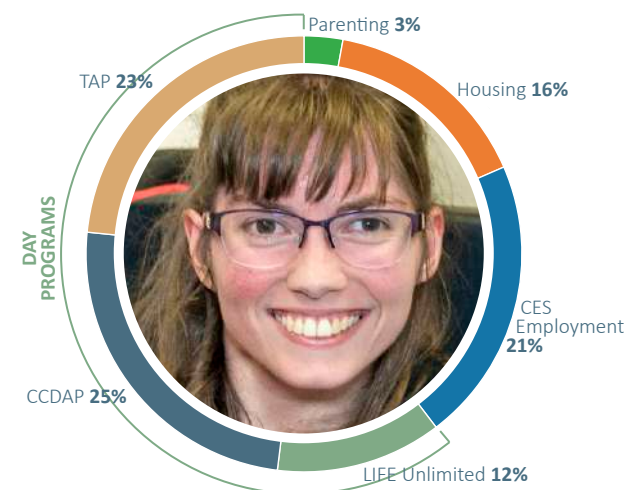
### age



### ethnicity



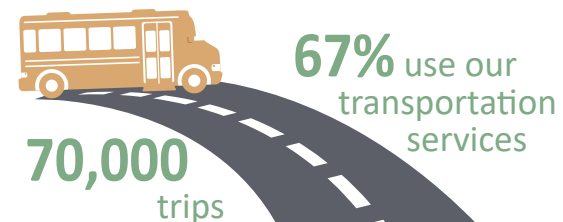
### programs



### cities of residence

Anaheim	35%	Orange	6%
Buena Park	8%	Santa Ana	7%
Fullerton	8%	Other	20%
Garden Grove	7%	Not Specified	9%

### transportation



## our 2018 supporters

- |                               |  |                    |                                  |
|-------------------------------|--|--------------------|----------------------------------|
| A to Z Circuit Breakers, Inc. | Michael Galliano                       | Richard Lambert    | Roselyn Quiroz                   |
| AmazonSmile Foundation        | Angeles Galvan                         | Larry LeDoux       | Karina Ramirez                   |
| American Business Bank        | Jesus Galvan                           | Rosa Lopez         | Concepcion Ramos                 |
| Martha Armendariz             | Valerie Galvan                         | Memi Lorico-Iriye  | Maria Ramos                      |
| Sarah Atherton                | Maria Galvan                           | Maria Luna         | Karina Rangel                    |
| Miguel Ayala                  | Francisco Garcia                       | Catherine Magbual  | Amador Retano                    |
| Alan I. Bachour               | Anna Garfias                           | Manal Mansour      | Ryan Rodriguez                   |
| Elizabeth Ballantine          | Nicole Geenen                          | Laura Marez        | Rosa Romero                      |
| Christianne Barahona          | J.D. Gilmour & Co.                     | Arasely Martinez   | Richard Rubis                    |
| Margarita Beltran             | Mary Gomez                             | Kellynn Massengale | Pamela Sailor                    |
| Brethren Community Foundation | Arturo Gonzalez                        | Parvaneh Matin     | Stephen H. Sain                  |
| Kinsley Brittain              | Vanessa Gonzalez                       | Anahi Medina       | Tami Salazar                     |
| Raymond & Lisa Bukaty         | John H. Grace Foundation               | Sarai Mejia        | Jack R. Salseda                  |
| Eun J. & Samuel T. Byun       | Grand Legacy at the Park               | Victoria Mensah    | Maria Sanchez                    |
| Maria Cabral                  | Patricia Granger                       | Guadalupe Mercado  | Nancy Sanchez                    |
| Leopoldo Campos               | Angelica Guillen                       | Maria Moates       | Elizabeth Santibanez             |
| Gregory & Terri Canfield      | Ethel Gutierrez                        | Ferzela Mohamed    | Marie Aguilera-Sanudo            |
| George F. Castillo            | Chris Guzman                           | Rosalinda Monzon   | Jae Shim                         |
| Malcolm Cobrink               | Rosa Guzman                            | Heather Moore      | Larry & Joye Slagle              |
| Adriana Cortes Luna           | Elizabeth Halahan                      | Doris Moreno       | Jason Straub                     |
| Leonor Cortez                 | O.L. Halsell Foundation                | Nadia Moustakib    | Anai Suazo                       |
| Ildelfonso Dominguez          | Garry Heath                            | Maria Murillo      | Sunset Packaging Components Inc. |
| Robert & Frances Dougherty    | Benjamin Hernandez                     | Erika Nava         | Dreamy Tabora                    |
| Misael Duarte                 | Diane Hays-Hoag                        | Patricia Nemeth    | Janet Tialino                    |
| Paul Dutcher                  | George Hoag Family Foundation          | Hai Nguyen         | Robert Tiezzi                    |
| Genie Elisa                   | Bob Hobson                             | Jair Orozco        | Tiana Torres                     |
| Karen Errington               | Armida Ibarra                          | Donna Orr          | Adrian Trejo                     |
| Sidney Ervin                  | Rosa Ibarra                            | Maria Paez         | United Way of Greater Rochester  |
| Rich Esteban                  | Yadira Ibarra                          | Viola Painter      | Parivash Vakilmafakheri          |
| Michael Estrada               | Vera Jackson                           | Eloise Palisoc     | Andi Villalpando                 |
| Victor Estrada                | Kevin & Marian Joe                     | Julie Park         | Dianadelhi Villicana             |
| Farzad Fahimtash              | Michael Johnson                        | Judy Penaloza      | Sarah Whitebirch                 |
| David Firestone               | Patricia Kenner-Marcel                 | Ana Peralta        | Carolyn Williams                 |
| Aaron Flores                  | Jon Kimbrell                           | Delia Perez        | Kimeryn Williams                 |
| George Folk                   | Father Maximilian Kolbe Charities Inc. | Jerar Cruz-Platero | Kim Winchester                   |
| Robert Fox                    | Jennifer Koon                          | Sherri Pleshe      | YourCause                        |
| Abigay Frausto                | Deepak J. Krishan                      | Anita Porcella     | Rick Zhou                        |
| Romeo Galleta                 | Chrysti Lajoie                         | Jessica Portillo   | Ana Zometa                       |
| Lynn Galliano                 |  | Melanie Quibuyen   |                                  |
|                               |  | John & Jan Quirin  |                                  |

# milestones

# & initiatives



## REGULATORY CHANGES:

In recent years, federal regulations were instituted emphasizing the importance of integration in the workplace and community for adults with intellectual and developmental disabilities. As of 2022, the law will require that people with disabilities be offered integrated and competitive employment and earn at least a minimum wage.



## \$12/HR MINIMUM WAGE:

As a result of federal and state regulatory changes, My Day Counts has undergone a complete organizational transformation. Today, we provide employment placement services facilitating integrated and competitive employment earning at least minimum wage, years in advance of the legal mandate.



## CONSTRUCTION:

My Day Counts has committed to and heavily invested in improving programs, and Phase 1 of the construction project has begun to transform the 60,000 sq. ft. facility. In the next two years, construction for the Training Center and open-air Instruction Labs will be complete.



## HOUSING:

My Day Counts offers family-like housing, independent living options, and education and trainings for adults seeking to live independently. Our housing services provide program participants with a tremendous amount of independence and confidence.



## COMPLETE REVISION OF PROGRAMS:

We launched our LIFE (Life, Independence, Friendship, and Employment) Training Activity Program (TAP) to provide participants with the tools necessary to seek employment opportunities, access the community, engage in volunteer activities, gain independence, and develop friendships.

My Day Counts invested in equipment and 380 outcomes-based curriculum courses for the Community Employment Services program where employers throughout the community allow participants the opportunity to gain skills while performing valuable tasks for businesses needing a service.



## EMPLOYEES:

We believe investing in our employees is critical, enabling them to be better equipped to perform their job functions and serve our clients and their families to the best of their abilities as well as be provided the opportunity to advance in their positions.



## FUNDRAISING:

We have expanded our Fund Development efforts to ensure continued growth and long-term sustainability, which will enable us to serve as many adults with developmental and intellectual disabilities as possible today and for generations to come.



## TRANSPORTATION:

My Day Counts operates a fleet of vehicles and can assist program participants with transportation needs, getting them to and from day programs at our Anaheim facility. Additional transportation services are provided for an additional fee. In 2018, we renegotiated our existing contract with Orange County Transportation Authority for an additional 5 years, ensuring reliable and safe transportation for 67% of our day programs participants.



## SENIORS:

Because My Day Counts serves a high number of older adults, our employees have identified a need for more courses relating to seniors' specific needs and interests. In the coming years, we will expand and develop the day programs activities to include social, health and wellness, and recreational-focused courses specifically tailored to these participants.



# Endless Possibilities



I'm so HAPPY when I heard the news. I need to work in a grocery store, and I got my wish!  
- OMROU

We strive to be the BEST of ourselves.  
- SALLY



I have two jobs. I LOVE washing cars and I love to help other coworkers out!  
- REUBEN

We learned to RESPECT others like they want to be treated.  
- LAUREL



**My Day Counts**

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[www.mydaycounts.org](http://www.mydaycounts.org)



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Orange County Adult Achievement Center dba My Day Counts